[The Deanery, Lincoln]

August 21. [1911]

Dear Mr. Eversole.

Your letter of July 19 has just found me come home.

I have been thinking how *and* when we can estimate the 20% of clear profit I promised you.

I think the only possible way is to estimate it off deposit money.

Increased breaking *and* increased stock must sooner or later [p. 2] mean money -- *and* off this will come your 20%. I do not feel quite sure at what date it will be fair to both of us to calculate it.

It is obvious that it will pay neither of us to try *and* needlessly diminish the stock etc*etera* – I sh*oul*d think that it might be counted between autumn threshing *and* spring sales.

Whatever is not wanted or likely to be wanted to keep things going could be paid to [p. 3] a deposit account and off that with my consent – the 20% taken.

Then it is obvious that such a deposit must not be taken twice over; so I suggest that the first deposit account be called No.1 when it has paid its 20%, the new deposit account be called No.2: when this has paid its 20% the balance which would be mine be paid to No.1, and a new No.2 started and similarly treated.

Thus you would get your 20% off nett: profit as made – and the farm as it grows will supply a larger balance no larger 20%. Do you [p. 4] understand?

As I contemplate paying the 20% off nett profit and not off Capital.

We have had a very good holiday but are glad to be home.

With our very best wishes to wishes I am

Yours sincerely

T. C. Fry

There is no necessity for young Hawley to stay any longer than he wants; only he should get his uncle's assent.